





# LEADERSHIP DEVELOPMENT TRAINING I EXECUTIVE COACHING I KEYNOTES I LUNCH & LEARNS

#### <u>Title & Subtitle</u>

1. Becoming a Person of Influence: How to Positively Impact the Lives of Others

2. Everyone Communicates, Few Connect: What the Most Effective People Do Differently

3. The 15 Invaluable Laws of Growth: Live Them and Reach Your Potential

4. Leadership GOLD: Lessons Learned from a Lifetime of Learning

5. Put Your Dream to the Test: 10 Questions to Help You to See It and Seize It

6. How to be a R-E-A-L Success: R-Relationships/E-Equipping/A-Attitude/L-Leadership

7. Leading through Crisis: How to Maneuver through Times of Difficulty and Adversity

## **Target Audience**

Frontline/Mid-Level Leaders

All Leaders

Frontline/Mid-Level Leaders

Mid-Level/Senior Leaders

Frontline/Mid-Level Leaders

Frontline/Mid-Level Leaders

All Leaders

## MASTERMINDS (for groups)

8. Sometimes You Win, Sometimes You Learn: Life's Greatest Lessons are Gained from Our Losses

9. Intentional Living: Choosing a Life That Matters

10. Developing the Leader Within You 2.0: Learn to Lead Yourself, then Lead Others

11. Leading through Crisis: How to Maneuver through Times of Difficulty and Adversity

All Leaders

All Leaders

Frontline/Mid-Level Leaders

All Leaders

### CERTIFIED DISC BEHAVIORAL ANALYSIS TRAINER (LEVEL ONE) I CERTIFIED DISC BEHAVIORAL ANALYSIS CONSULTANT (LEVEL TWO)

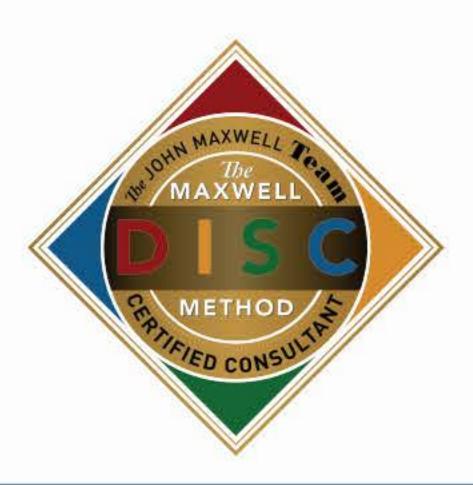
An evaluation of the four basic categories of Behavioral Styles with a focus on patterns of external, observable behaviors using scales of directness and openness that each Style exhibits. The four basic categories are:

Dominance I Influence I Steadiness I Compliancy

Because we can see and hear these external behaviors, it becomes easier to "read" people. This model is simple, practical and easy to use.







### 360° BEHAVIORAL PROFILES

| <u>Title of Profile &amp; Report</u> |   |
|--------------------------------------|---|
| 1. Emotional Intelligence 360°       | An Evaluation of Emotional Intelligence Styles: Self Recognition; Social Recognition; Self-Management; Social Management. All leaders receive a comprehensive 31 page report. |
| 2. Leadership Effectiveness 360°     | An Evaluation of Eight Leadership Effectiveness Competencies: Communication Skills, Decision-Making; Delegation; Emotional Intelligence;                                      |
|                                      | Managing Change; Setting Goals & Standards; Team Building; Visualizing the Future. All leaders receive a comprehensive 32 page report.  |
| 3. DISC 360°                         | An Evaluation of the four basic categories of Behavioral Styles: Dominance; Influence; Steadiness; Conscientious. All leaders receive a                                       |
|                                      | comprehensive 40 page report.   |
| 4. The John Maxwell Team DISC        |   |
| Personality Assessment               | An Evaluation of the four basic categories of Behavioral Styles: Dominance; Influence; Steadiness; Conscientious. Emphasis on   |
|                                      | communicating with others in the following areas:(1) Communication Approach, and (2) Characteristics that are demonstrated.   |
|                                      | All leaders receive a comprehensive 31 page report that reveals your Behavior Style, Communication Style, Strength Style and Work Style.                                      |
| 5. The John Maxwell Team 360°        |   |
| Leadership Self-Assessment           | A comprehensive 360° assessment based on The 5 Levels of Leadership. This assessment measures 64 attributes that measure an individual  |
|                                      | on the attributes that help leaders have success at each level:   |
|                                      | Position I Permission I Production I People Development I Pinnacle  |
|                                      | All leaders receive a comprehensive 10 page summary report based upon your numerical scores.  |
|                                      |   |

### **EXECUTIVE & PROFESSIONAL COACHING**

The Cost for Profiles #1, #2, #3 and #4 are \$125.00 each. The Cost for Profile #5 is FREE

Governed by the International Coaching Federation Code of Conduct and Core Competencies, and certified by The John Maxwell Team, coaching is a partnership with our clients in a thought-provoking and creative process that inspires you to maximize your personal and professional potential. We help to set the foundation, co-create the relationship, communicate effectively and facilitate learning and results.

Leadership Coaching I Executive Coaching I Career Coaching I Business Coaching

Price ranges:

Individual coaching - \$125.00 to \$350.00 / session (45 minutes)

Group coaching - \$250.00 to \$500.00 / session (1 hour and limit 15 per group)

\*Includes: Action Plan; Road Map; Exercises & Worksheets